State of Louisiana

Department of Veterans Affairs

Southwest Louisiana Veterans Home

STRATEGIC PLAN

FY 2023-2024 THROUGH FY 2027-2028
VISION: To serve as a model for all Louisiana Department of Veterans Affairs state nursing homes by optimizing healthcare benefits for disabled Louisiana veterans through federally administered healthcare programs.

MISSION: To provide personalized rehabilitative and restorative healthcare to Louisiana disabled veterans in a safe, clean, homelike environment focusing on enhanced healthcare and quality of life to allow each veteran to maximize their individual potential.

PHILOSOPHY: The Southwest Louisiana Veterans Home represents a Louisiana commitment to its disabled veterans by providing healthcare in their time of need. To employ the best qualified personnel to perform their skills; to work in a team environment where employees are encouraged to strive for excellence; to create a sense of unity among veterans, their families, employees, service organizations, and the public; to use proactive policy making and innovative action to comply with all regulatory agency regulations; and, to ensure each veteran is provided with efficient, courteous and compassionate healthcare to maximize their potential.
GOALS:

I. To assure operational effectiveness of the Southwest Louisiana Veterans Home.

OBJECTIVE I.1 Maintain an average daily occupancy rate of 93% throughout one complete year by Fiscal Year 2027-2028.

STRATEGY I.1.1 Increase admissions of veterans through State Veteran Service Officers in Southwest Louisiana, VAMC Alexandria and multiple other referral sources in our area.

STRATEGY I.1.2 Communicate and market with veteran service organizations to establish a referral network.

STRATEGY I.1.3 Promote the facility by utilizing local media.

PERFORMANCE INDICATORS

Input: Total days of nursing care
Output: Average daily census
Outcome: Nursing Care Percent Occupancy
Efficiency: Average cost for veteran’s healthcare
Quality: Rank among nation’s state veterans homes

II. To maximize cost effectiveness of the healthcare facility.

OBJECTIVE II.1 Maintain federal share of facility funding to approach or arrive at maximum 50% of cost per patient day as provided by federal regulations

STRATEGY II.1.1 Actively support efforts of the National Association of State Veterans Homes to increase federal per diem payment.

STRATEGY II.1.2 Accurately bill sources of revenue.
STRATEGY II.1.3 Maintain census at its highest level.
STRATEGY II.1.4 Maximize other revenue sources to offset state revenues.

STRATEGY II.1.5 Utilize no cost ancillary healthcare providers.

STRATEGY II.1.6 Encourage qualified volunteer services and donations.

PERFORMANCE INDICATORS:

Input: Average cost per veteran day
Output: Average State cost per veteran day
Output: Average Federal cost per veteran day
Output: Average Self-Generated cost per veteran day
Outcome: Percent of cost per veteran day from State revenues
Outcome: Percent of cost per veteran day from Federal per diem payments
Outcome: Percent of cost per veteran day from Self-Generated revenues
Efficiency: Percent of cost per veteran day from State budgeted revenues
Quality: Facility rank among nation’s State veteran homes for comparison of cost effectiveness

APPENDIX

1. Principal Customers: The principal customers served by the Southwest Louisiana Veterans Home are veterans and their families, employees and their families, members of volunteer service organizations and the general public.

2. Principal Beneficiary: The principal beneficiary of healthcare services provided is the veteran resident of the State Veterans Home.

3. External Factors: The achievement of stated goals and objectives is dependent upon adequate funding from principal revenue sources: State General Funds, Fees and Self-Generated Funds, and Federal Funds.

4. Statutory Authorization:

   Act 152 of 1965 Legislature and
   Act 648 of 1968 Legislature
Amended by:

Act 294 of 1974 Legislature,
Act 687 of 1974 Legislature,
Act 300 of 1976 Legislature,
Act 507 of 1981 Legislature,
Act 285 of 1981 Legislature, and
Section 641, Title 38, U.S. Code

5. Development: The Southwest Louisiana Veterans Home will utilize the Strategic Planning process to identify requirements of healthcare regulations and trends to establish organizational goals and objectives.

6. Objective Beneficiaries:

Objective I.1: Louisiana veterans will benefit from this objective.

Objective II.1: Veteran residents and their families, employees and their families, and the State of Louisiana will benefit from this objective.
### Performance Indicator Documentation Sheet for Goal I

**Program:** Southwest Louisiana Veterans Home  
**Objective:** Maintain an average daily occupancy rate of 93% throughout one complete year by Fiscal Year 2027-2028  
**Indicator Name:** Total Days of Nursing Care  
**Indicator LaPAS PI Code:** New

<table>
<thead>
<tr>
<th>1. Type and Level:</th>
<th>Input (Key)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2. Rationale:</td>
<td>A valid measure of performance which calculates the cumulative number of veteran residents cared for each day</td>
</tr>
<tr>
<td>3. Use:</td>
<td>For performance-based budgeting purposes, this indicator will be used to determine potential revenue based on daily services to veteran residents</td>
</tr>
<tr>
<td>4. Clarity:</td>
<td>There are no unclear terms.</td>
</tr>
<tr>
<td>5. Validity, Reliability, and Accuracy</td>
<td>This indicator has not been audited by the Office of the Legislative Auditor. Accuracy is validated by performing a physical count of veteran residents on a daily basis</td>
</tr>
<tr>
<td>6. Data Source, Collection, and Reporting</td>
<td>Daily census report is reported on a daily basis to the Veterans Administration Medical Center, Alexandria for the Federal fiscal year</td>
</tr>
<tr>
<td>7. Calculation Methodology</td>
<td>Continually add total veteran resident census each day to previous days total</td>
</tr>
<tr>
<td>8. Scope:</td>
<td>Aggregated by the sum of total veteran resident population</td>
</tr>
<tr>
<td>9. Caveats:</td>
<td>None</td>
</tr>
<tr>
<td>10. Responsible Person:</td>
<td>Fac Accounting Spec 1 for accts rec</td>
</tr>
</tbody>
</table>
Performance Indicator Documentation Sheet for Goal I

Program: Southwest Louisiana Veterans Home
Objective: Maintain an average daily occupancy rate of 93% throughout one complete year by Fiscal Year 2027-2028

Indicator Name: Average Daily Census
Indicator LaPAS PI Code: New

1. Type and Level: Output (Key)

2. Rationale: A valid measure of performance which calculates the cumulative number of veteran residents cared for each day

3. Use: For performance-based budgeting purposes, this indicator will be used to determine potential revenue based on daily services to veteran residents

4. Clarity: There are no unclear terms.

5. Validity, Reliability, and Accuracy

6. Data Source, Collection, and Reporting

7. Calculation Methodology

8. Scope: Aggregated by the sum of total veteran resident population

9. Caveats: None

10. Responsible Person: Fac Accounting Spec 1 for Accts Rec
### Performance Indicator Documentation Sheet for Goal I

**Program:** Southwest Louisiana Veterans Home  
**Objective:** Maintain an average daily occupancy rate of 93% throughout one complete year by Fiscal Year 2027-2028  
**Indicator Name:** Nursing Care Percent Occupancy  
**Indicator LaPAS PI Code:** New

1. **Type and Level:** Outcome (Key)

2. **Rationale:** A valid measure of performance which calculates the utilization percentage of authorized nursing care beds

3. **Use:** For performance-based budgeting purposes, this indicator will be used to determine potential revenue based on daily services to veteran residents

4. **Clarity:** There are no unclear terms.

5. **Validity, Reliability, and Accuracy:** This indicator has not been audited by the Office of the Legislative Auditor. Accuracy is validated by performing a physical count of veteran residents on a daily basis

6. **Data Source, Collection, and Reporting:** Daily census report is reported on a daily basis for the State fiscal year

7. **Calculation Methodology:** Total average daily census divided by total facility bed authorization

8. **Scope:** Aggregated by the sum of total veteran resident population

9. **Caveats:** None

10. **Responsible Person:** Fac Accounting Spec 1 for Accts Rec
Performance Indicator Documentation Sheet for Goal I

Program: Southwest Louisiana Veterans Home
Objective: Maintain an average daily occupancy rate of 93% throughout one complete year by Fiscal Year 2027-2028
Indicator Name: Average cost for veteran’s healthcare
Indicator LaPAS PI Code: New

1. Type and Level: Efficiency (Key)

2. Rationale: Measures amount of funding needed to care for each individual veteran resident each day

3. Use: For performance-based budgeting purposes, this indicator will be used to determine potential revenue based on daily services to veteran residents

4. Clarity: There are no unclear terms.

5. Validity, Reliability, and Accuracy: This indicator has not been audited by the Office of the Legislative Auditor. Accuracy is validated by determining the cost of healthcare provided to veteran residents

6. Data Source, Collection, and Reporting: Monthly cost report is reported to the Veterans Administration Medical Center Alexandria during the Federal fiscal year

7. Calculation Methodology: Total cost of operating facility divided by veteran resident days of care

8. Scope: Aggregated by the sum of total veteran resident population

9. Caveats: None

10. Responsible Person: Facility Chief Financial Officer
Performance Indicator Documentation Sheet for Goal I

Program: Southwest Louisiana Veterans Home
Objective: Maintain an average daily occupancy rate of 93% throughout one complete year by Fiscal Year 2027-2028

Indicator Name: Rank among nation’s state veterans homes
Indicator LaPAS PI Code: New

1. Type and Level: Quality (Key)

2. Rationale: Compares total veteran cost per day to other State veteran homes

3. Use: To effect cost efficient management in providing healthcare to veteran residents

4. Clarity: There are no unclear terms.

5. Validity, Reliability, and Accuracy
   This indicator has not been audited by the Office of the Legislative Auditor. Accuracy is validated by comparing costs of facility to costs of other state veteran homes

6. Data Source, Collection, and Reporting
   Annual cost reports from Veterans Administration for the Federal fiscal year

7. Calculation Methodology
   Compare facility total cost of veterans care to other State veteran homes

8. Scope: Aggregated by the sum of total costs for facility to the total costs of other State veteran homes

9. Caveats: None

10. Responsible Person: Facility Chief Financial Officer
Performance Indicator Documentation Sheet for Goal II

Program: Southwest Louisiana Veterans Home
Objective: Obtain 50% of the total veteran healthcare cost with Federal funding as provided by Federal regulations by FY 2027-2028

Indicator Name: Average cost per Veteran day
Indicator LaPAS PI Code: New

1. Type and Level: Input (Key)

2. Rationale: Measures amount of funding needed to care for each individual veteran resident each day

3. Use: For performance-based budgeting purposes, this indicator will be used to determine potential revenue based on daily services to veteran residents

4. Clarity: There are no unclear terms.

5. Validity, Reliability, and Accuracy: This indicator has not been audited by the Office of the Legislative Auditor. Accuracy is validated by determining the cost of healthcare provided to veteran residents

6. Data Source, Collection, and Reporting: Monthly cost report is reported to the Veterans Administration Medical Center Alexandria during the Federal fiscal year

7. Calculation Methodology: Total cost of operating facility divided by veteran resident days of care

8. Scope: Aggregated by the sum of total veteran resident population

9. Caveats: None

10. Responsible Person: Facility Chief Financial Officer
Performance Indicator Documentation Sheet for Goal II

Program: Southwest Louisiana Veterans Home
Objective: Obtain 50% of the total veteran healthcare cost with Federal funding as provided by Federal regulations by FY 2027-2028

Indicator Name: Average State cost per Veteran day
Indicator LaPAS PI Code: New

1. Type and Level: Output (Key)

2. Rationale: Measures amount of State funding required to provide nursing care for veteran residents

3. Use: For performance-based budgeting purposes, this indicator will be used to determine potential state revenue based on daily services to veteran residents

4. Clarity: There are no unclear terms.

5. Validity, Reliability, and Accuracy
   This indicator has not been audited by the Office of the Legislative Auditor. Accuracy is validated by determining the State cost of healthcare provided to veteran residents

6. Data Source, Collection, and Reporting
   Monthly cost report is reported to the Veterans Administration Medical Center Alexandria during the Federal fiscal year

7. Calculation Methodology
   Total cost per veteran day multiplied by % of State funding

8. Scope: Aggregated by the sum of total cost of veteran residents

9. Caveats: None

10. Responsible Person: Facility Chief Financial Officer
Performance Indicator Documentation Sheet for Goal II

Program: Southwest Louisiana Veterans Home
Objective: Obtain 50% of the total veteran healthcare cost with Federal funding as provided by Federal regulations by FY 2027-2028

Indicator Name: Average Federal cost per Veteran day
Indicator LaPAS PI Code: New

1. Type and Level: Output (Key)

2. Rationale: Measures amount of Federal funding required to provide nursing care for veteran residents

3. Use: For performance-based budgeting purposes, this indicator will be used to determine potential state revenue based on daily services to veteran residents

4. Clarity: There are no unclear terms.

5. Validity, Reliability, and Accuracy
   Indicator has not been audited by the Office of the Legislative Auditor. Accuracy is validated by determining the Federal cost of healthcare provided to veteran residents

6. Data Source, Collection, and Reporting
   Monthly cost report is reported to the Veterans Administration Medical Center Alexandria during the Federal fiscal year

7. Calculation Methodology
   Total cost per veteran day multiplied by % of Federal funding

8. Scope: Aggregated by the sum of total cost of veteran residents

9. Caveats: None

10. Responsible Person: Facility Chief Financial Officer
Performance Indicator Documentation Sheet for Goal II

<table>
<thead>
<tr>
<th>Program:</th>
<th>Southwest Louisiana Veterans Home</th>
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<tbody>
<tr>
<td>Objective:</td>
<td>Obtain 50% of the total veteran healthcare cost with Federal funding as provided by Federal regulations by FY 2027-2028</td>
</tr>
</tbody>
</table>

**Indicator Name:** Avg Self-Generated cost per veteran day  
**Indicator LaPAS PI Code:** New

1. **Type and Level:** Output (Key)

2. **Rationale:** Measures amount of Self-Generated funding required to provide nursing care for veteran residents

3. **Use:** For performance-based budgeting purposes, this indicator will be used to determine potential Self-Generated revenue based on daily services to veteran residents

4. **Clarity:** There are no unclear terms.

5. **Validity, Reliability, and Accuracy:** Indicator has not been audited by the Office of the Legislative Auditor. Accuracy is validated by determining the Self-Generated cost of healthcare provided to veteran residents

6. **Data Source, Collection, and Reporting:** Monthly cost report is reported to the Veterans Administration Medical Center Alexandria during the Federal fiscal year

7. **Calculation Methodology:** Total cost per veteran day multiplied by % of Self-Generated funding

8. **Scope:** Aggregated by the sum of total cost of veteran residents

9. **Caveats:** None

10. **Responsible Person:** Facility Chief Financial Officer
Performance Indicator Documentation Sheet for Goal II

Program: Southwest Louisiana Veterans Home
Objective: Obtain 50% of the total veteran healthcare cost with Federal funding as provided by Federal regulations by FY 2027-2028

Indicator Name: Percent of cost per veteran day from State revenues
Indicator LaPAS PI Code: New

1. Type and Level: Outcome (Key)

2. Rationale: Measures percentage from State funding used to pay for daily nursing care for veteran residents

3. Use: For performance-based budgeting purposes, this indicator will be used to determine State revenue based on daily services to veteran residents

4. Clarity: There are no unclear terms.

5. Validity, Reliability, and Accuracy: Indicator has not been audited by the Office of the Legislative Auditor. Accuracy is validated by determining the State cost of healthcare provided to veteran residents

6. Data Source, Collection, and Reporting: Monthly cost report is reported to the Veterans Administration Medical Center Alexandria during the Federal fiscal year

7. Calculation Methodology: Total State funds received divided by total cost per veteran resident days times 100.

8. Scope: Aggregated by the sum of total cost of veteran Residents

9. Caveats: None

10. Responsible Person: Facility Chief Financial Officer
Performance Indicator Documentation Sheet for Goal II

Program: Southwest Louisiana Veterans Home
Objective: Obtain 50% of the total veteran healthcare cost with Federal funding as provided by Federal regulations by FY 2027-2028

Indicator Name: Percent of cost per veteran day from Federal per diem payments
Indicator LaPAS PI Code: New

1. Type and Level: Outcome (Key)

2. Rationale: Measures percentage from Federal per diem used to pay for daily nursing care for veteran residents

3. Use: For performance-based budgeting purposes, this indicator will be used to determine Federal revenue based on daily services to veteran residents

4. Clarity: There are no unclear terms.

5. Validity, Reliability, and Accuracy: Indicator has not been audited by the Office of the Legislative Auditor. Accuracy is validated by determining the Federal cost of healthcare provided to veteran residents

6. Data Source, Collection, and Reporting: Monthly cost report is reported to the Veterans Administration Medical Center Alexandria during the Federal fiscal year

7. Calculation Methodology: Total Federal funds received divided by total cost per veteran resident days times 100.

8. Scope: Aggregated by the sum of total cost of veteran Residents

9. Caveats: None

10. Responsible Person: Facility Chief Financial Officer
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<th><strong>Program:</strong></th>
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<td><strong>Objective:</strong></td>
<td>Obtain 50% of the total veteran healthcare cost with Federal funding as provided by regulations by FY 2027-2028.</td>
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<td><strong>Indicator Name:</strong></td>
<td>Percent of cost per veteran day from Self-Generated revenues</td>
</tr>
<tr>
<td><strong>Indicator LaPAS PI Code:</strong></td>
<td>New</td>
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</table>

<table>
<thead>
<tr>
<th>1. <strong>Type and Level:</strong></th>
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</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>2. <strong>Rationale:</strong></th>
<th>Measures percentage of funding required to provide nursing care to veteran residents derived from non-state or federal sources</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>3. <strong>Use:</strong></th>
<th>For performance-based budgeting purposes, this indicator will be used to determine Self-Generated revenue based on daily services to veteran residents</th>
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<th>4. <strong>Clarity:</strong></th>
<th>There are no unclear terms.</th>
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<tr>
<th>5. <strong>Validity, Reliability, and Accuracy:</strong></th>
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<tbody>
<tr>
<td>Indicator has not been audited by the Office of the Legislative Auditor. Accuracy is validated by determining Self-Generated cost of healthcare provided to veteran residents</td>
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</tbody>
</table>

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<tr>
<th>6. <strong>Data Source, Collection, and Reporting:</strong></th>
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<td>Monthly cost report is reported to the Veterans Administration Medical Center Alexandria during the Federal fiscal year</td>
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<tr>
<th>7. <strong>Calculation Methodology:</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Self-Generated revenues received divided by total cost per veteran day times 100</td>
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</tbody>
</table>

<table>
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<tr>
<th>8. <strong>Scope:</strong></th>
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<tbody>
<tr>
<td>Aggregated by the sum of total cost of veteran residents</td>
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</table>

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<tr>
<th>9. <strong>Caveats:</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>None</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>10. <strong>Responsible Person:</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Facility Chief Financial Officer</td>
</tr>
<tr>
<td>Program:</td>
</tr>
<tr>
<td>---------</td>
</tr>
<tr>
<td>Objective:</td>
</tr>
</tbody>
</table>

**Indicator Name:** Percent of cost per veteran day from State budgeted revenues

**Indicator LaPAS PI Code:** New

1. **Type and Level:** Efficiency (Key)

2. **Rationale:** Measures percentage of funding required to provide nursing care to veteran residents derived from budgeted State funds

3. **Use:** For performance-based budgeting purposes, this indicator will be used to determine State budgeted funds based on daily services to veteran residents

4. **Clarity:** There are no unclear terms.

5. **Validity, Reliability, and Accuracy:** Indicator has not been audited by the Office of the Legislative Auditor. Accuracy is validated by determining State cost of healthcare provided to veteran residents

6. **Data Source, Collection, and Reporting:** Monthly cost report is reported to the Veterans Administration Medical Center Alexandria during the Federal fiscal year

7. **Calculation Methodology:** Total State revenues received divided by total cost per veteran day times 100

8. **Scope:** Aggregated by the sum of total cost of veteran residents

9. **Caveats:** None

10. **Responsible Person:** Facility Chief Financial Officer
## Performance Indicator Documentation Sheet for Goal II

<table>
<thead>
<tr>
<th>Program:</th>
<th>Southwest Louisiana Veterans Home</th>
</tr>
</thead>
<tbody>
<tr>
<td>Objective:</td>
<td>Obtain 50% of the total veteran healthcare cost with Federal funding as provided by Federal regulations by FY 2027-2028</td>
</tr>
</tbody>
</table>

**Indicator Name:** Facility rank among nation’s State veteran homes for comparison of cost effectiveness budgeted revenues  

**Indicator LaPAS PI Code:** New  

1. **Type and Level:** Quality (Key)  

2. **Rationale:** Compares total veteran cost per day to other State veteran homes  

3. **Use:** To effect cost efficient management in providing healthcare to veteran residents  

4. **Clarity:** There are no unclear terms.  

5. **Validity, Reliability, and Accuracy:** Indicator has not been audited by the Office of the Legislative Auditor. Accuracy is validated by comparing costs of facility to costs of other State veteran homes  

6. **Data Source, Collection, And Reporting:** Annual cost reports from Veterans Administration Medical Center Alexandria for the Federal fiscal year  

7. **Calculation Methodology:** Compare facility total cost of veterans care to other State veteran homes  

8. **Scope:** Aggregated by the sum of total costs for facility to the total cost of other State veteran homes  

9. **Caveats:** None  

10. **Responsible Person:** Facility Chief Financial Officer
STRATEGY ANALYSIS CHECKLIST

GOAL 1
Assure operational effectiveness of the Southwest Louisiana Veterans Home

ANALYSIS

X  Cost/Benefit Analysis Conducted
X  Financial or performance audit used
X  Benchmarking for best management practices used
__  Act 160 reports used
X  Other analysis or evaluation tools used
X  Impact on other strategies considered
X  Stakeholders identified and involved

AUTHORIZATION

__  Authorization exists
X  Authorization needed

ORGANIZATION CAPACITY

X  Needed structural or procedural changes identified
X  Resource needs identified
X  Strategies developed to implement needed changes or address resource needs
X  Responsibility assigned

TIME FRAME

X  Already ongoing
__  New, startup date estimated
X  Lifetime of strategy identified

FISCAL IMPACT

X  Impact on operating budget
X  Impact on capital outlay budget
X  Means of finance identified
X  Return on investment determined to be favorable
STRATEGY ANALYSIS CHECKLIST

GOAL II
Maximize cost effectiveness of the healthcare facility

ANALYSIS

X Cost/Benefit Analysis Conducted
X Financial or performance audit used
X Benchmarking for best management practices used
_______ Act 160 reports used
X Other analysis or evaluation tools used
X Impact on other strategies considered
X Stakeholders identified and involved

AUTHORIZATION

X Authorization exists
______ Authorization needed

ORGANIZATION CAPACITY

X Needed structural or procedural changes identified
X Resource needs identified
X Strategies developed to implement needed changes or address resource needs
X Responsibility assigned

TIME FRAME

X Already ongoing
______ New, startup date estimated
X Lifetime of strategy identified

FISCAL IMPACT

X Impact on operating budget
X Impact on capital outlay budget
X Means of finance identified
X Return on investment determined to be favorable